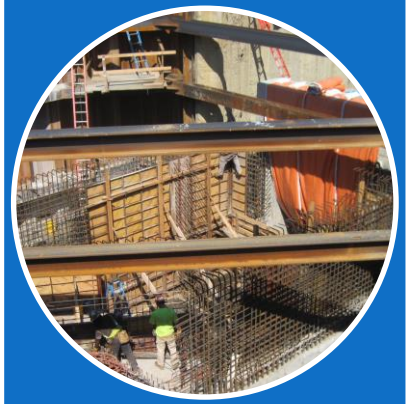
BUSINESS Opportunity PROGRAM

Opening doors to minority-owned, woman-owned,
and small business enterprises in Northeast Ohio

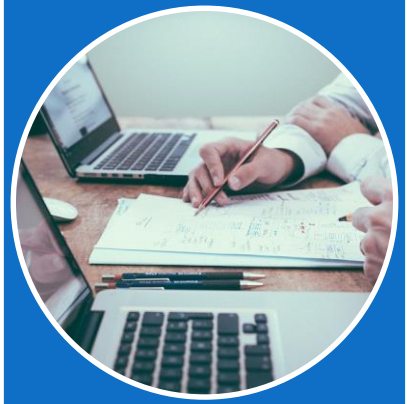
Northeast Ohio
Regional Sewer District



Engineering & Construction (CIP)

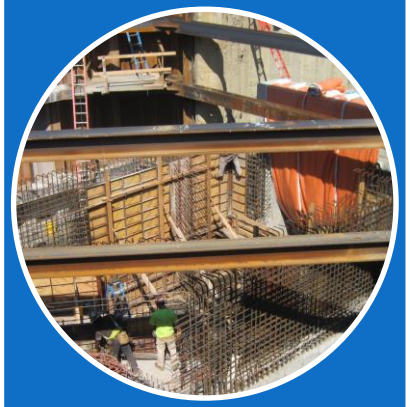
Watershed Programs (Stormwater)

Operations



Materials & Services

RANGE OF OPPORTUNITIES FOR DOING BUSINESS WITH THE DISTRICT



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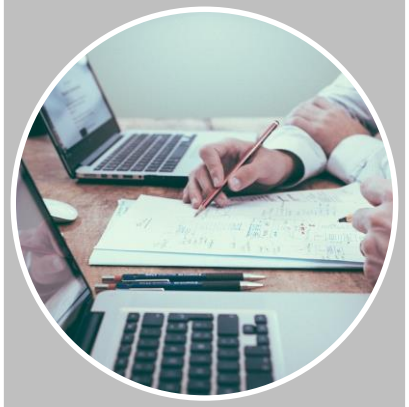
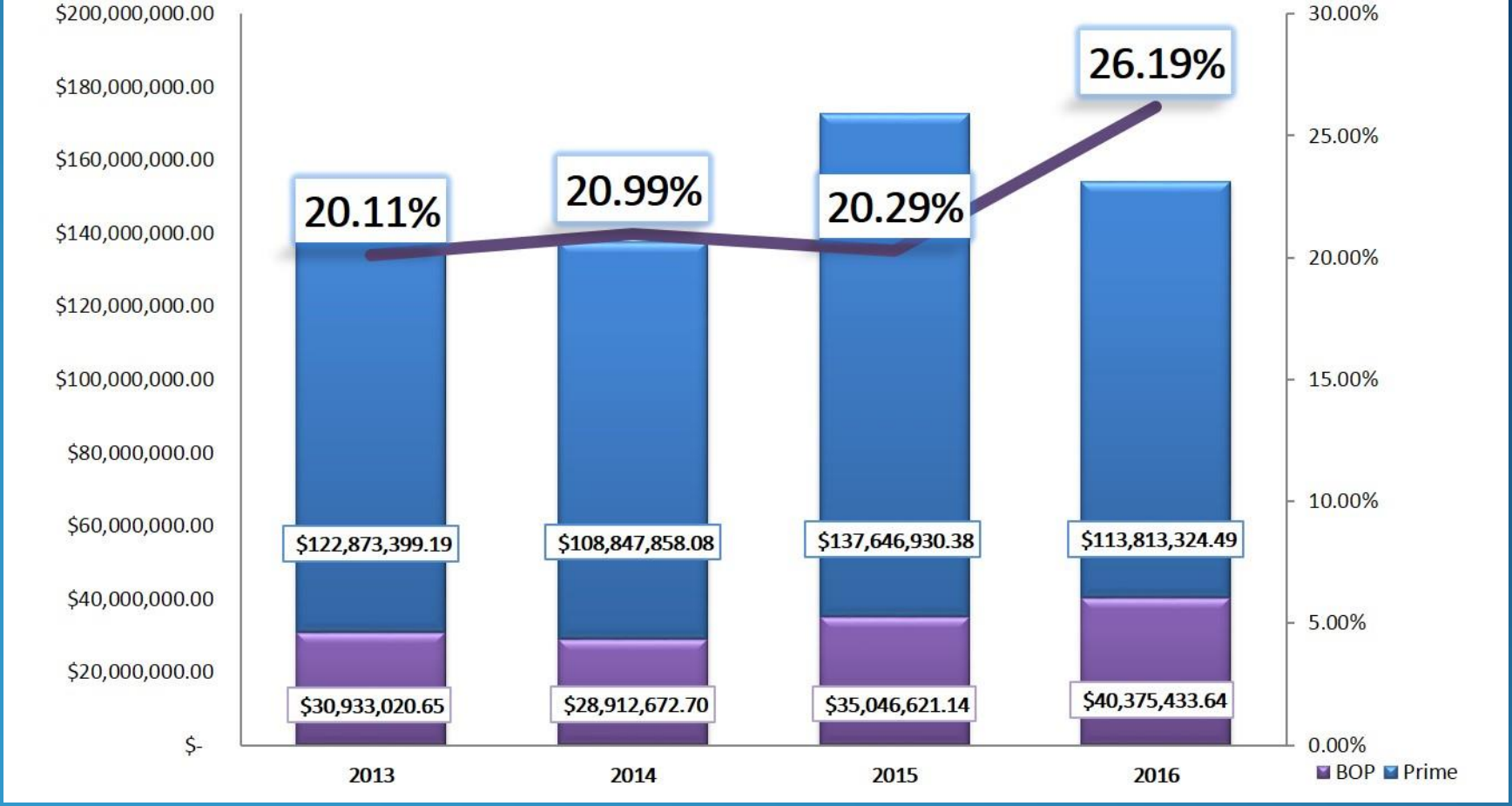


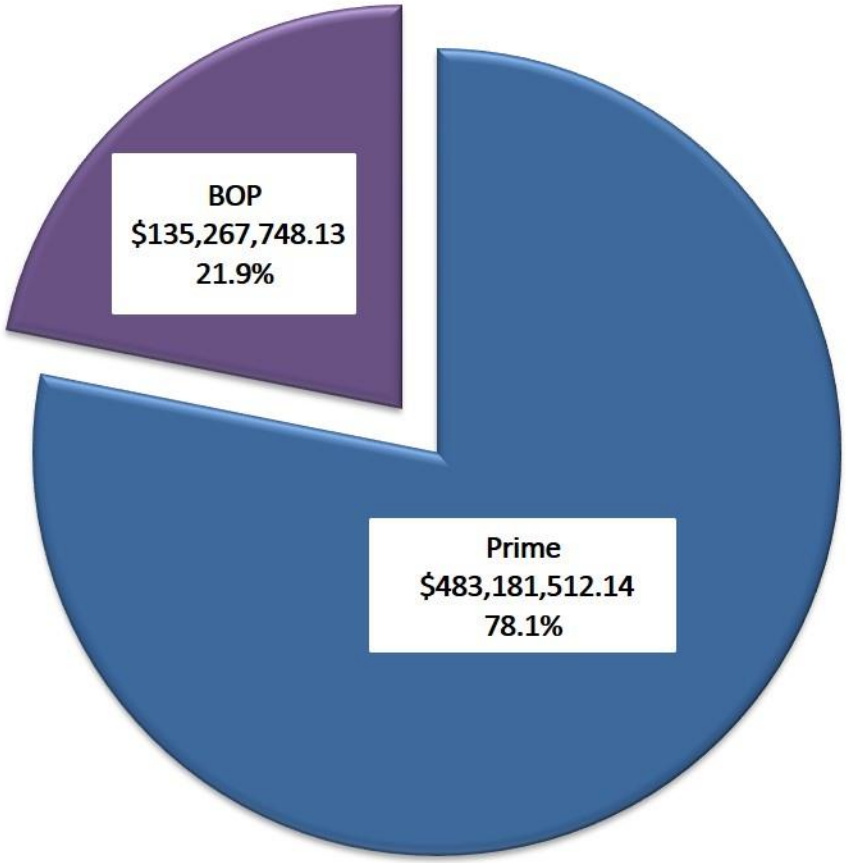
Materials & Services

RANGE OF OPPORTUNITIES FOR DOING BUSINESS WITH THE DISTRICT

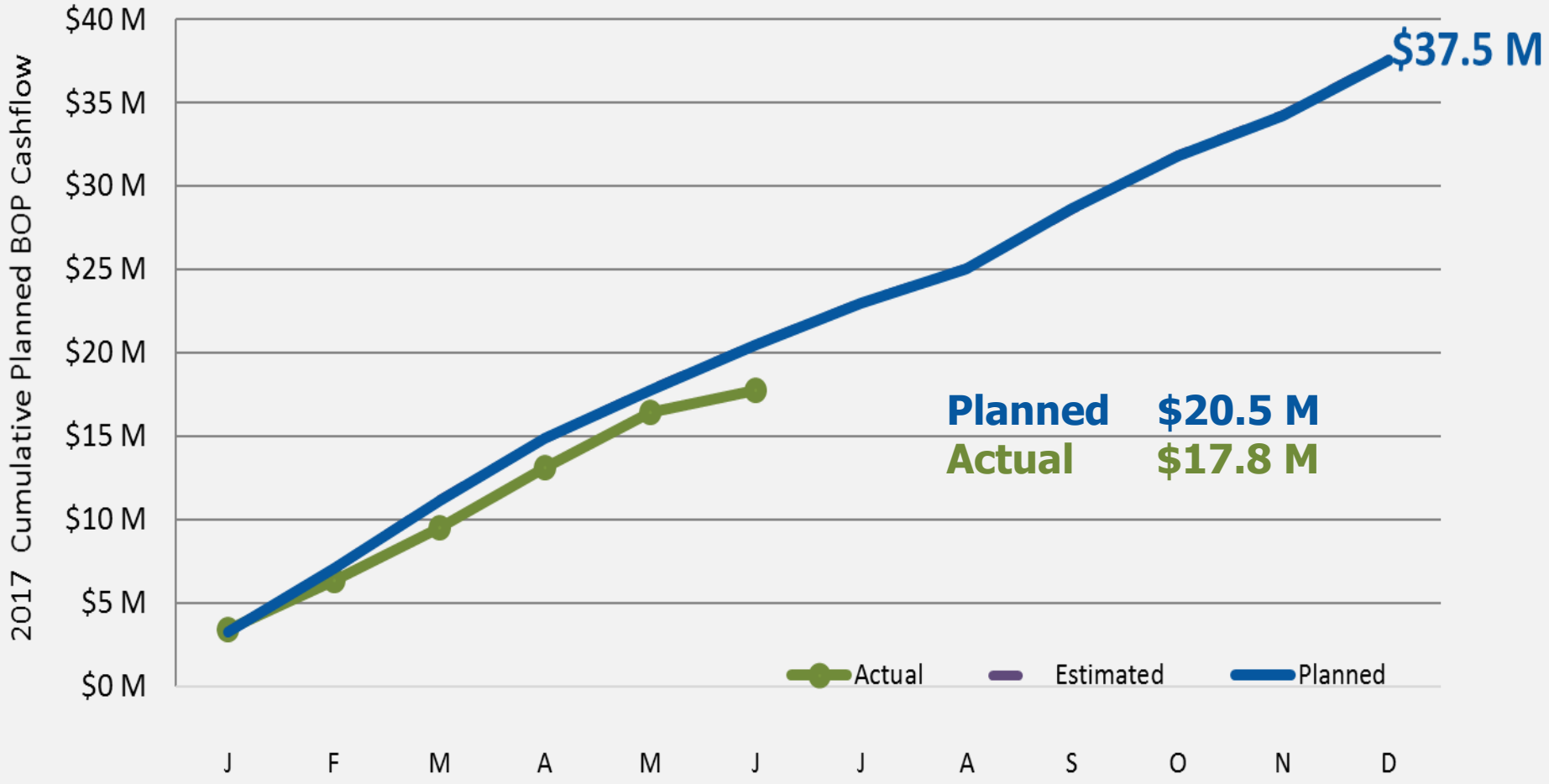
Annual Cash Flow for Construction Projects 2013-2016



Total Cash Flow for Construction Projects 2013-2016



2017 BUSINESS OPPORTUNITY PROGRAM CASHFLOW



Capital Improvement Plan (CIP): 2017-2021 Projects

$ 1.38 billion* - anticipated construction project awards during this 5-year period.

Projects and contract award values by program area:

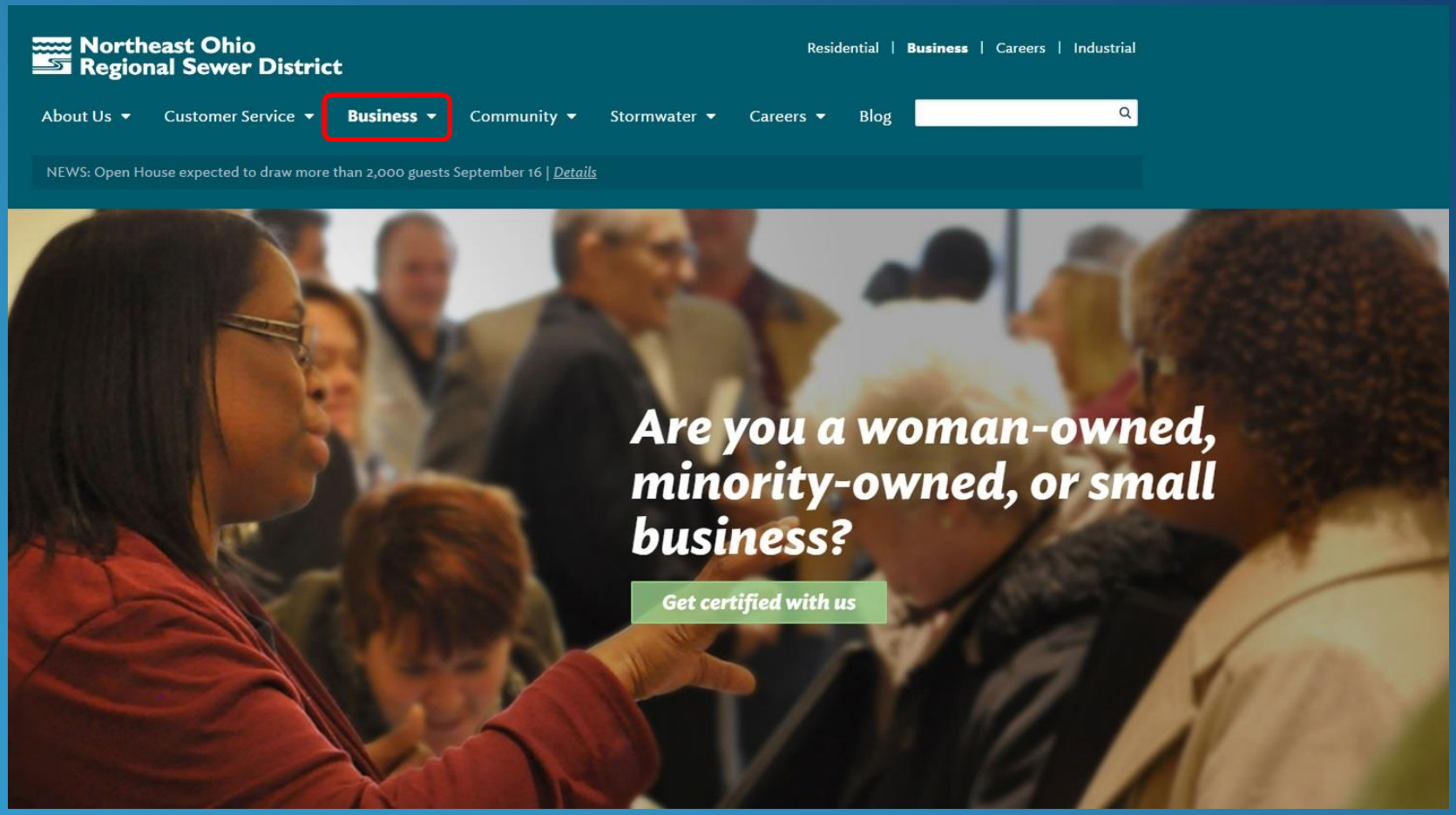
- Combined Sewer Overflow Control Program (CSO) $1.17 billion (85%)
- Wastewater Treatment Plants $126.3 million (9%)
- Collection Systems $50.9 million (4%)
- Districtwide Activities $28.4 million (2%)

* as of 7/31/17

Examples of CIP Construction Services

- Landscaping (trees, shrubs, seeds, mowing)
- Fencing
- Asphalt pavement
- Material hauling/trucking
- Photography
- CCTV/inspection
- Saw cutting
- Aggregate supplies
- Shaft excavation
- Masonry
- Electrical (installation, supplies, equipment)
- Concrete structures
- Traffic control
- Surveying
- Systems integration
- Ready mix concrete
- Trailers
- Geotechnical instrumentation
- Security
- Metal fabrication

neorsd.org


Northeast Ohio
Regional Sewer District
Residential | Business | Careers | Industrial
About Us
Customer Service
Business
Community
Stormwater
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NEWS: Open House expected to draw more than 2,000 guests September 16 | Details
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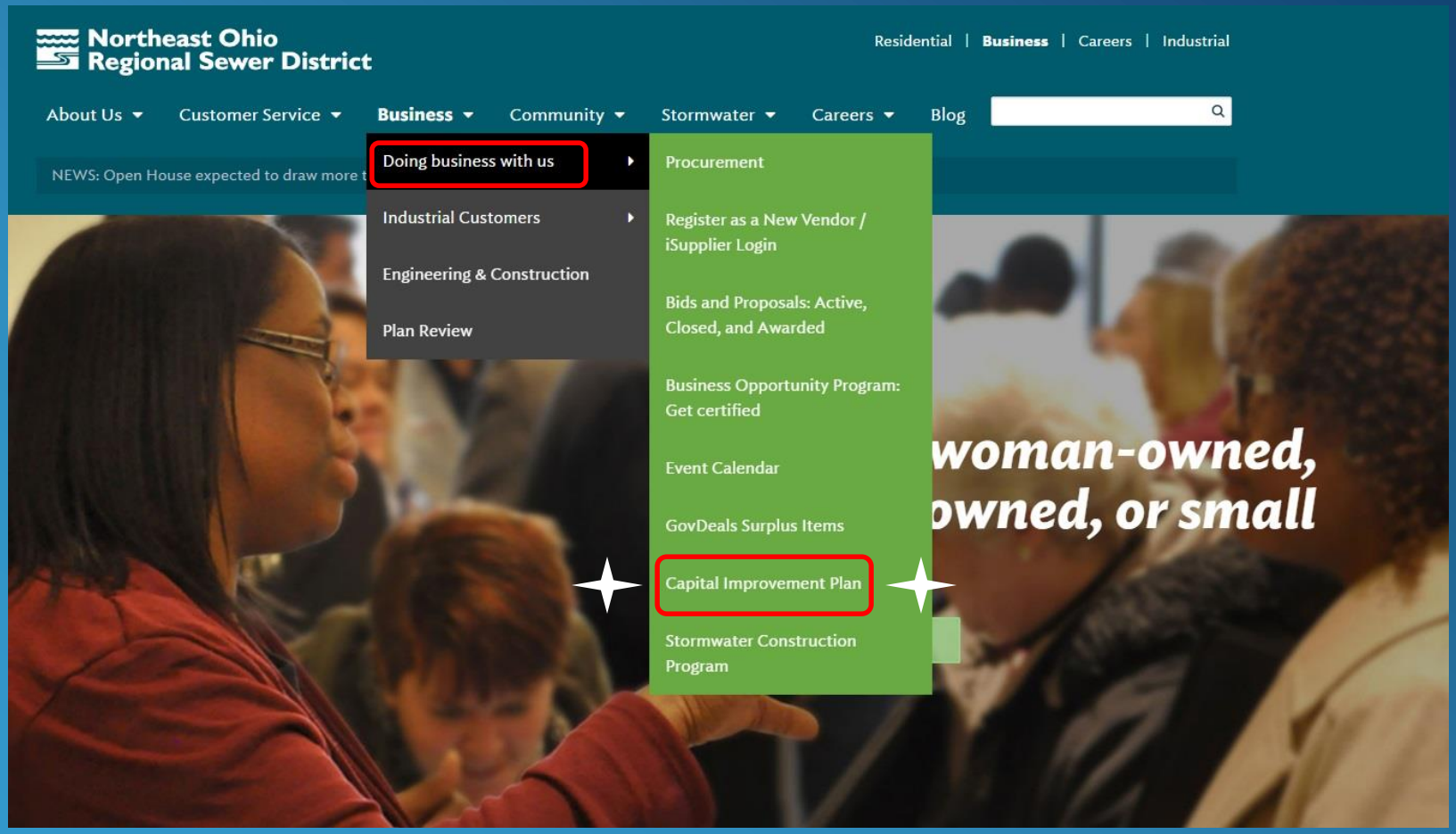
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Doing business with us
Industrial Customers
Engineering & Construction
Plan Review
Procurement
Register as a New Vendor / iSupplier Login
Bids and Proposals: Active, Closed, and Awarded
Business Opportunity Program: Get certified
Event Calendar
GovDeals Surplus Items
Capital Improvement Plan
Stormwater Construction Program
woman-owned,
owned, or small

2017-2021 CIP Program Summary

Northeast Ohio Regional Sewer District

Show Project Summaries

2017 - 2021 CIP Program Summary As of Jul 31, 2017

Project Name and Location	RFP(1)	Design(2)	Award of Construction	Construction Est.($M)
CIP Collection Systems (Interceptors - Rehab)				
CIP Collection System Systemwide				
Odor Control Facility Upgrades	3rd Quarter 2019	1st Quarter 2020	1st Quarter 2021	$2.2
Pump Stations and Auto Regulator R&R Projects (2019-2036)	3rd Quarter 2021	4th Quarter 2021	4th Quarter 2022	N/A
CSO Culvert Inspection and Repair 1	2nd Quarter 2021	3rd Quarter 2021	2nd Quarter 2022	$24.6
Collection System Asset Renewal-2	1st Quarter 2020	3rd Quarter 2020	2nd Quarter 2021	$4.0
Collection System Asset Renewal-3	3rd Quarter 2021	4th Quarter 2021	4th Quarter 2022	$4.0
CIP Collection System Easterly				
Green Creek Culvert Repair	4th Quarter 2021	1st Quarter 2022	2nd Quarter 2023	$3.6
CIP Collection System Southerly				
Burke Brook Open channel Improvements (BOCI)	N/A	N/A	1st Quarter 2019	$12.6
CIP Collection Systems (Interceptors - Rehab) Sub-program Total				**$50.9**
CIP Combined Sewer Overflow Control Program (CSO)				
Easterly CSO Projects				
Doan Valley Relief and Consolidation Sewer	17-Mar-16 A	21-Jul-16 A	2nd Quarter 2018	$20.4
Dugway Regulators and Relief Sewers	21-Apr-16 A	18-Aug-16 A	2nd Quarter 2018	$3.5
London Road Relief Sewer	07-Jul-16 A	17-Nov-16 A	2nd Quarter 2018	$38.4
Doan Valley Regulators / Relief	20-Oct-16 A	16-Mar-17 A	1st Quarter 2019	$9.0
Shoreline Storage Area Tunnel	3rd Quarter 2018	4th Quarter 2018	1st Quarter 2021	$198.8
Shoreline Consolidation Sewer	4th Quarter 2019	2nd Quarter 2020	2nd Quarter 2022	$84.2
Southerly CSO Projects				
Morgana Run Regulators and Rehab	20-Aug-15 A	04-Feb-16 A	1st Quarter 2019	$10.0
Southerly Tunnel	1st Quarter 2021	2nd Quarter 2021	3rd Quarter 2024	$269.8
Southerly Tunnel Dewatering Pump Station	1st Quarter 2021	2nd Quarter 2021	4th Quarter 2027	$29.8
SCSO-2 Kingsbury Run Consolidation Sewer	3rd Quarter 2021	4th Quarter 2021	1st Quarter 2024	$67.6
Pearl Road/CSO-045 Storage Tank & Jennings PS	1st Quarter 2019	3rd Quarter 2019	4th Quarter 2020	$9.0
Westerly CSO Projects				
Westerly Storage Tunnel	16-Apr-15 A	01-Oct-15 A	1st Quarter 2018	$160.0
West 3rd Quigley / Westerly Miscellaneous CSO Control	20-Apr-17 A	07-Sep-17	1st Quarter 2019	$7.7
Westerly Tunnel Dewatering Pump Station (C)	N/A	N/A	3rd Quarter 2019	$28.0
Easterly Plants				
Easterly Chemically Enhanced High Rate Treatment Facility	02-Apr-15 A	20-Aug-15 A	1st Quarter 2018	$125.0
Southerly Plants				
Southerly Optimized Parallel Treatment	20-Aug-15 A	04-Feb-16 A	16-Nov-17	$71.5
Westerly Plants				

2017-2021 CIP Program Summary

Northeast Ohio Regional Sewer District

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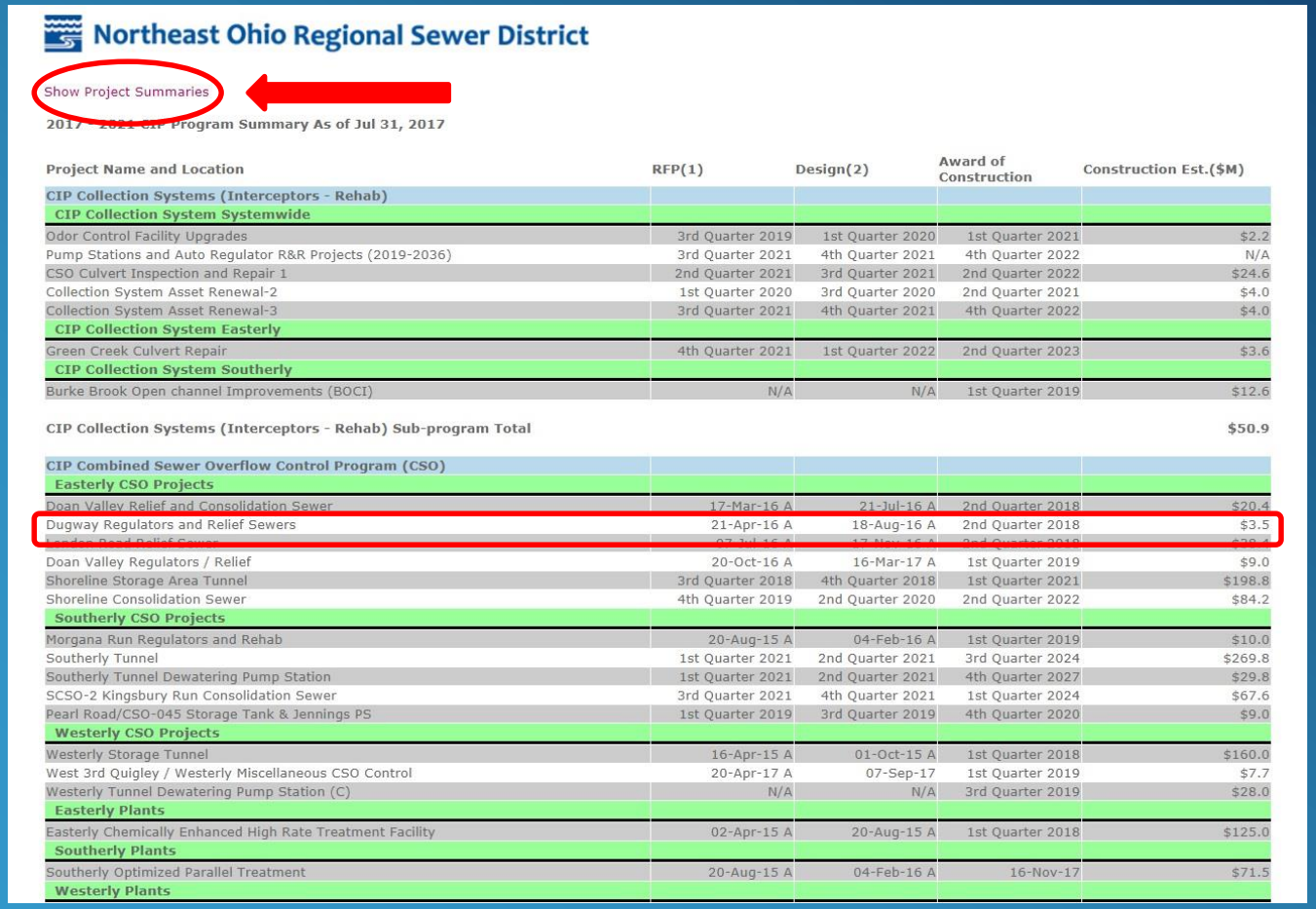

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Reconfiguration and replacement of filter media at 7 locations with synthetic media that does not require reoccurring replacement every 3 years				
Pump Stations and Auto Regulator R&R Projects (2019-2036)	3rd Quarter 2021	4th Quarter 2021	4th Quarter 2022	N/A
Pump Stations and Auto Regulator R&R Projects (2019-2036)				
CSO Culvert Inspection and Repair 1	2nd Quarter 2021	3rd Quarter 2021	2nd Quarter 2022	$24.6
This project is part of an ongoing inspection and repair program on CSO culverts in order to establish a baseline condition, determine if repairs are needed, then design and construct the repairs.				
Collection System Asset Renewal-2	1st Quarter 2020	3rd Quarter 2020	2nd Quarter 2021	$4.0
The CSAR projects will effectively prioritize collection system repair based off a menu of sewer segments that are expected to have reached the end of their useful lives. The menu was developed based on the District''s asset management repair and renewal tool output. The CSAR-2 designers will review the list of choices and help us determine the sewer segments to inspect, design and repair. The designer will also help determine project packaging for the future CSAR contracts.				
Collection System Asset Renewal-3	3rd Quarter 2021	4th Quarter 2021	4th Quarter 2022	$4.0
CIP Collection System Easterly				
Green Creek Culvert Repair	4th Quarter 2021	1st Quarter 2022	2nd Quarter 2023	$3.6
CIP Collection System Southerly				
Burke Brook Open channel Improvements (BOCI)	N/A	N/A	1st Quarter 2019	$12.6
The Burke Brook Open Channel Improvements (BOCI) Project will enclose two existing open channels that currently convey combined sewage.				
CIP Collection Systems (Interceptors - Rehab) Sub-program Total				**$50.9**
CIP Combined Sewer Overflow Control Program (CSO)				
Easterly CSO Projects				
Doan Valley Relief and Consolidation Sewer	17-Mar-16 A	21-Jul-16 A	2nd Quarter 2018	$20.4
The DVRCS project will construct approximately 4,800 lf of 48 to 72-inch sewer to control combined sewer overflows. The project will also provide surcharge relief to the Doan Valley Interceptor (DVI) system to meet the desired performance during the 5-year 6-hour rainfall event.				
Dugway Regulators and Relief Sewers	21-Apr-16 A	18-Aug-16 A	2nd Quarter 2018	$3.5
This Dugway Regulators & Relief Sewers (DRRS) project will be designed and constructed in order to meet specific CSO control requirements of Control Measure #6 as identified in Appendix 1 of the Consent Decree. When complete, the project will provide CSO control for the Typical Year storm events and flood relief up to the 5-year, 6-hour storm within the Dugway Interceptor system. The project will provide relief/consolidation sewer pipe ranging from 12-inch to 30-inch with installation methods including open-cut and small diameter trenchless methods; regulator modifications, a new regulator structure, and a new drop structure.				
London Road Relief Sewer	07-Jul-16 A	17-Nov-16 A	2nd Quarter 2018	$38.4
The London Road Relief Sewer (LRRS) project will provide surcharge relief for sewers tributary to the Ivanhoe-Holmes Branch Interceptor along Holmes Avenue and London Road, and intra-community relief sewers on Roseland Drive and Green Road. The project will also control combined sewer overflows to Green Creek and Nine Mile Creek. The project includes relief systems ranging from 18 to 84 inches in diameter with a total length of approximately 15,500 feet.				

Upcoming CIP Projects

Project	Award of Construction	Construction Estimate ($M)
Westerly Storage Tunnel	1st Quarter 2018	$160.0
The WST project includes the installation of a 21-foot diameter storage tunnel extending approximately 14,000 feet in length from its connection to the Westerly Tunnel Dewatering Pump Station (WTDPS) near the WWWTC.		
Easterly Chemically Enhanced High Rate Treatment Facility	1st Quarter 2018	$125.0
The Easterly Chemically Enhanced High Rate Treatment (CEHRT) Facility is Consent Decree Control Measure 2. This facility must start design within 6 months of approval of the Pilot Testing Report. The Easterly CEHRT project includes preliminary design and then design of the new high rate treatment facility to treat CSO-001 based upon the findings documented in the Pilot Testing Report.		
Dugway Regulators and Relief Sewers	2nd Quarter 2018	$3.5
This Dugway Regulators & Relief Sewers (DRRS) project will be designed and constructed in order to meet specific CSO control requirements of Control Measure #6 as identified in Appendix 1 of the Consent Decree. When complete, the project will provide CSO control for the Typical Year storm events and flood relief up to the 5-year, 6-hour storm within the Dugway Interceptor system. The project will provide relief/consolidation sewer pipe ranging from 12-inch to 30-inch with installation methods including open-cut and small diameter trenchless methods; regulator modifications, a new regulator structure, and a new drop structure.		
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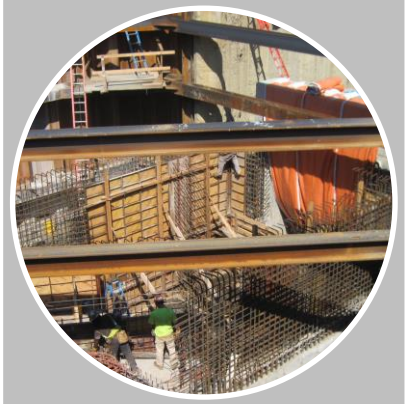
Contacts for additional information about CIP projects

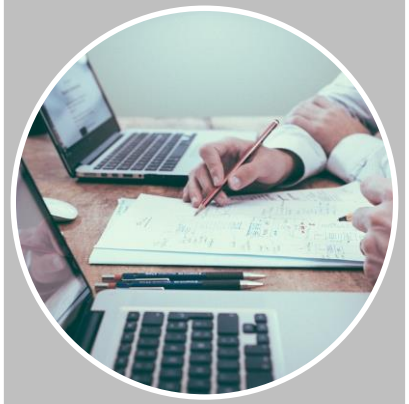
NAME	TITLE	EMAIL
Douglas A. Gabriel	Deputy Director of Engineering and Construction	GabrielD@neorsd.org
Robert Pintabona	Plants Design Program Manager	PintabonaR@neorsd.org
Doug Lopata	CSO/Collection System/Stormwater Design Program Manager	LopataD@neorsd.org
Rick Vincent	CSO Design Manager	VincentF@neorsd.org



Engineering & Construction (CIP)

Watershed Programs (Stormwater)

Operations



Materials & Services

RANGE OF OPPORTUNITIES FOR DOING BUSINESS WITH THE DISTRICT

Stormwater Program Summary: 2017-2021 Projects

$ 36.3 million* - anticipated stormwater project awards during this 5-year period.

Projects and contract award program areas:

- Cuyahoga North
- Cuyahoga South
- Chagrin River
- Rocky River
- Lake Erie District
- Districtwide Activities

* as of 7/31/17

Examples of Stormwater Construction Services

- Landscaping (bioengineering materials, trees, shrubs, seed, etc.)
- Tree clearing and grubbing
- Asphalt pavement
- Fencing
- Photo/video inspection
- Concrete work (pipe extensions, etc.)
- Material hauling/trucking
- Traffic control
- Riprap supply
- Surveying/bathymetry

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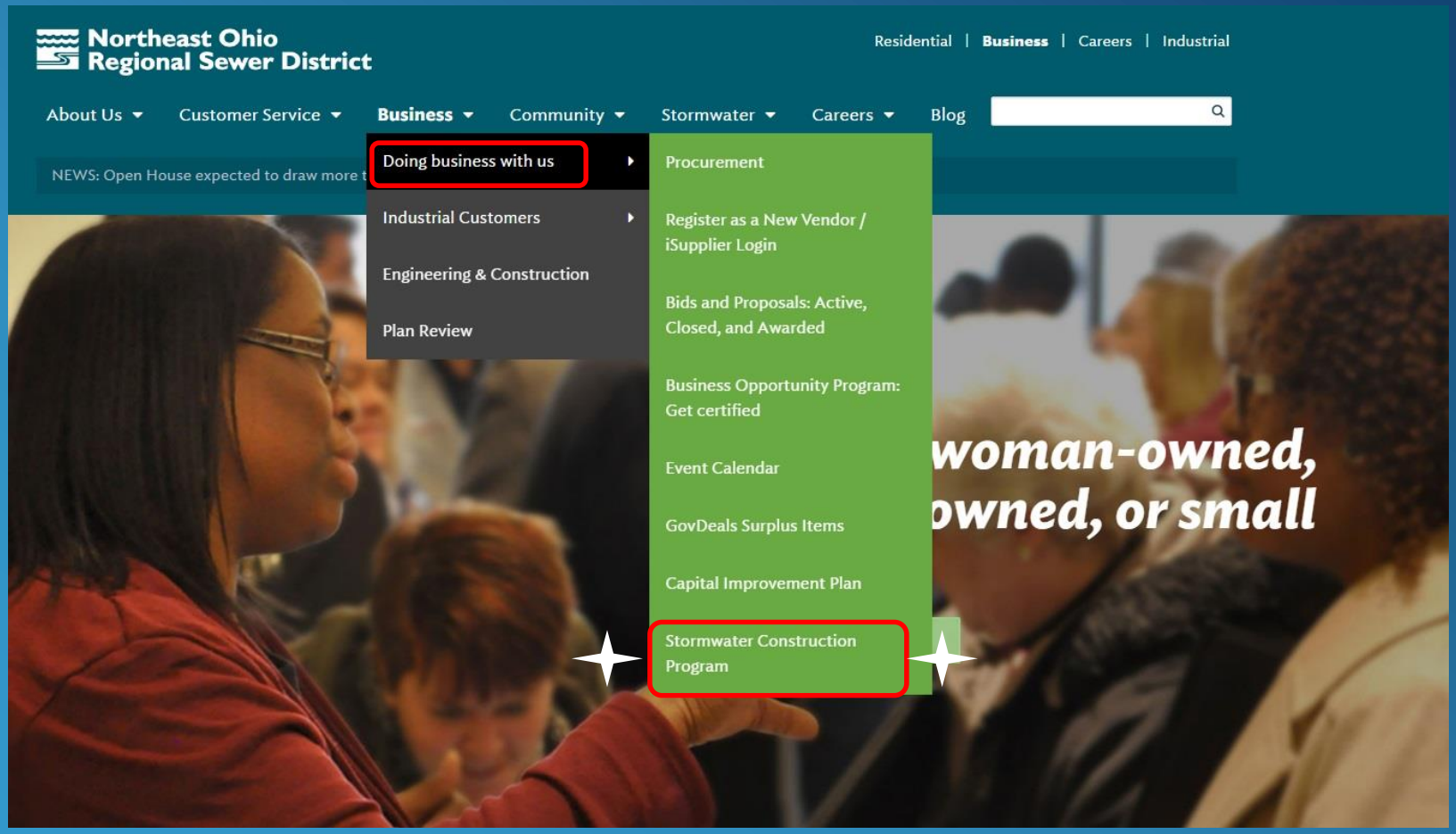
Northeast Ohio Regional Sewer District
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Community
Stormwater
Careers
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NEWS: Open House expected to draw more t
Doing business with us
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Plan Review
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woman-owned,
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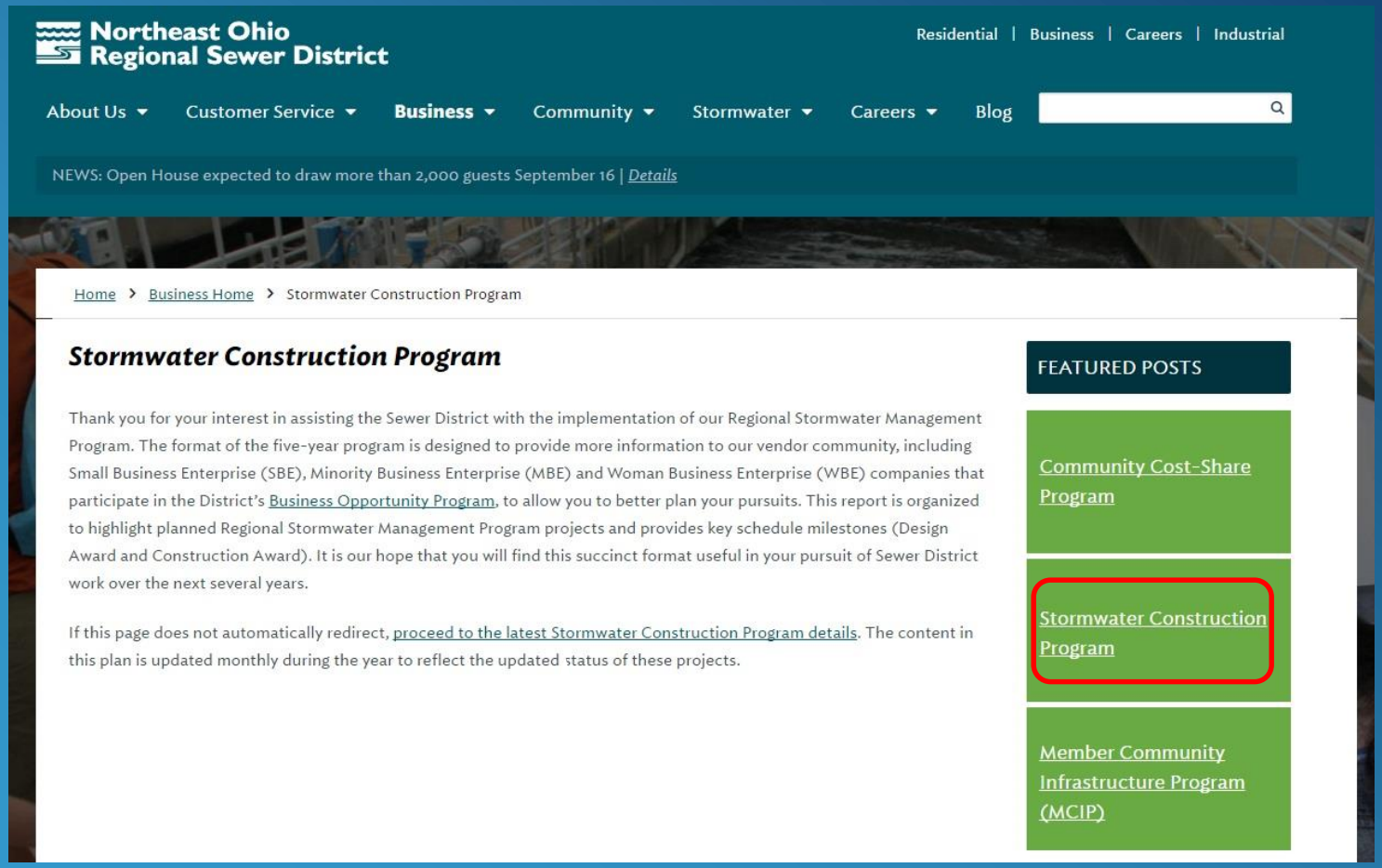
Stormwater Construction Program



2017-2021 Stormwater Program Summary

Northeast Ohio Regional Sewer District

Show Project Summaries

2017 - 2021 Stormwater Program Summary As of Jul 31, 2017

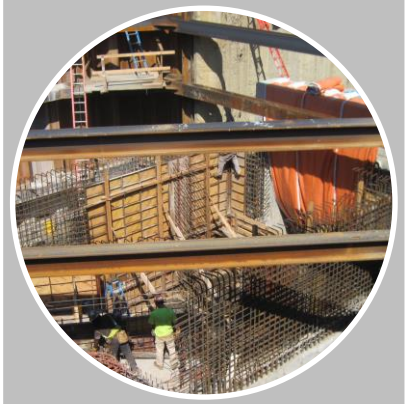
Project Name and Location	RFP(1)	Design(2)	Award of Construction	Construction Est.($M)
Stormwater				
Cuyahoga North				
Colombo Park Stream Restoration- BC00299	N/A	N/A	21-Dec-17	$1.2
Big Creek Stabilization BC00032	N/A	N/A	2nd Quarter 2018	$4.5
Hemlock Creek Bank Stabilization HC00038 & BD00042	N/A	N/A	4th Quarter 2018	$1.2
Mill Creek Bank Stabilization MC00125	N/A	N/A	4th Quarter 2018	$0.4
Ridge Road (Stickney Creek) Bank Stabilization and Utility Repair ST00209	20-Jul-17 A	05-Oct-17	N/A	$1.0
Spring Creek Culvert Rehabilitation	N/A	N/A	1st Quarter 2018	$0.7
Big Creek Stabilization BC00004 and BC 00010	N/A	N/A	1st Quarter 2020	$2.0
Bank Erosion Upstream of the Lancaster Bridge WC00067-68	05-Oct-17	1st Quarter 2018	1st Quarter 2020	$0.4
West Creek Bank Stabilization WC00046-WC00066	02-Nov-17	1st Quarter 2018	1st Quarter 2020	$5.1
West Creek Trash Rack Repair and Replacement WC00049	19-Oct-17	1st Quarter 2018	N/A	$0.4
Mill Creek Erosion Control MC 00057 & MC00135	N/A	N/A	4th Quarter 2020	$0.7
Big Creek - West Branch Bank Stabilization BC00351, WB00072 & WB00104	N/A	N/A	1st Quarter 2021	$0.4
Hawthorn Creek DS Renaissance Pkwy HA00295	N/A	N/A	2nd Quarter 2020	$0.1
Erosion and Bank Failure WB00108	N/A	N/A	4th Quarter 2019	$1.1
Floodplain Restoration/Bank Stabilization in Highland Hills Park MC00133	4th Quarter 2019	1st Quarter 2020	N/A	$0.3
Chagrin River				
Chagrin River/LET SWMP Study	3rd Quarter 2018	4th Quarter 2018	N/A	N/A
Cuyahoga South				
Brecksville Condominium Stabilization CC00032	N/A	N/A	3rd Quarter 2019	$1.5
Chippewa Creek Bank Stabilization CC00030	N/A	N/A	3rd Quarter 2019	$1.5
Chippewa Creek Bank Stabilization CC00084, CC00082	2nd Quarter 2019	3rd Quarter 2019	4th Quarter 2020	$0.8
Chippewa Creek Bank Erosion CC00122	4th Quarter 2018	1st Quarter 2019	N/A	$0.6
Chippewa Creek Erosion CC00223	1st Quarter 2019	2nd Quarter 2019	N/A	$0.5
Culvert Repair CC00157	4th Quarter 2018	1st Quarter 2019	N/A	$0.1
Cuyahoga Erosion DC Fitzwater Rd CY00179A	N/A	N/A	1st Quarter 2021	$0.6
Districtwide				
Stormwater General Engineering Services 2 (SWGES2)	06-Jul-17 A	21-Sep-17	N/A	N/A
Stormwater Conservation Planning and Property Acquisition Services	07-Sep-17	24-Nov-17	N/A	N/A
Stormwater Testing and Construction Inspection Services (SW TCIS)	06-Apr-17 A	17-Aug-17 A	N/A	$1.5
Lake Erie Direct				
Shaker Lakes Dam Rehabilitations DB00056 & DB00101	N/A	04-Feb-16 A	1st Quarter 2018	$3.6
Doan Brook Stream and Bank Stabilization DB00029	N/A	N/A	2nd Quarter 2018	$2.4
Euclid Creek Flood Control Shoaling Removal	N/A	N/A	07-Sep-17	$0.5
Nine Mile Headwall Replacement	2nd Quarter 2019	3rd Quarter 2019	4th Quarter 2020	$0.3
Lakeview Dam Regulatory Compliance	N/A	N/A	3rd Quarter 2020	$0.3
Euclid Creek Streambank Stabilization EE00350	3rd Quarter 2019	4th Quarter 2019	N/A	$0.1

Upcoming Stormwater Projects

Project	Award of Construction	Construction Estimate ($M)
Colombo Park Stream Restoration	21-Dec-17	$1.2
The project site is along both the left and right banks, approximately 300 ft in length. The project includes stabilization of the stream banks.		
Spring Creek Culvert Rehabilitation	1st Quarter 2018	$0.7
Rehab approximately 490 feet of a culverted stream along Spring Creek from west of Bradley Road to the Cuyahoga River in the City of Cleveland. Project is located in an industrial area and requires cooperation with affected property owners that includes the City of Cleveland and CSX Railway. The project was initiated because of a collapsed section of the culvert.		
Doan Brook Stream and Bank Stabilization	2nd Quarter 2018	$2.4
The project will stabilize and rehabilitate approximately 1,000-feet of stream channel and convert available contiguous land into hydraulically-connected and functioning floodplains. The proposed improvements will avert significant streambank erosion within the project area as well as provide stormwater quality improvements for a portion of the Doan Brook watershed. When completed, the project will provide streambank stabilization, protection of utilities and infrastructure, flooding relief, improved stream flow, enhanced streamside riparian areas, aesthetic improvements and improved public access to this section of Doan Brook.		
Big Creek Stabilization	2nd Quarter 2018	$4.5
The project will provide streambank stabilization along Big Creek and protection of roadways, parking lot, railroad, drop structure and other infrastructure.		

Contacts for additional information about Stormwater projects

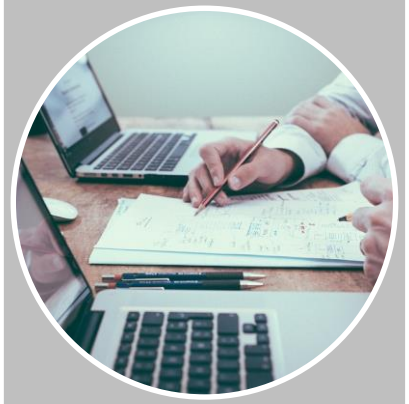
NAME	TITLE	EMAIL
Frank P. Greenland	Director of Watershed Programs	GreenlandF@neorsd.org
David Ritter	Manager Of Watershed Technical Support	RitterD@neorsd.org
Janet Popielski	Stormwater Design & Construction Program Manager	PopielskiJ@neorsd.org



Engineering & Construction (CIP)

Watershed Programs (Stormwater)

Operations



Materials & Services

RANGE OF OPPORTUNITIES FOR DOING BUSINESS WITH THE DISTRICT

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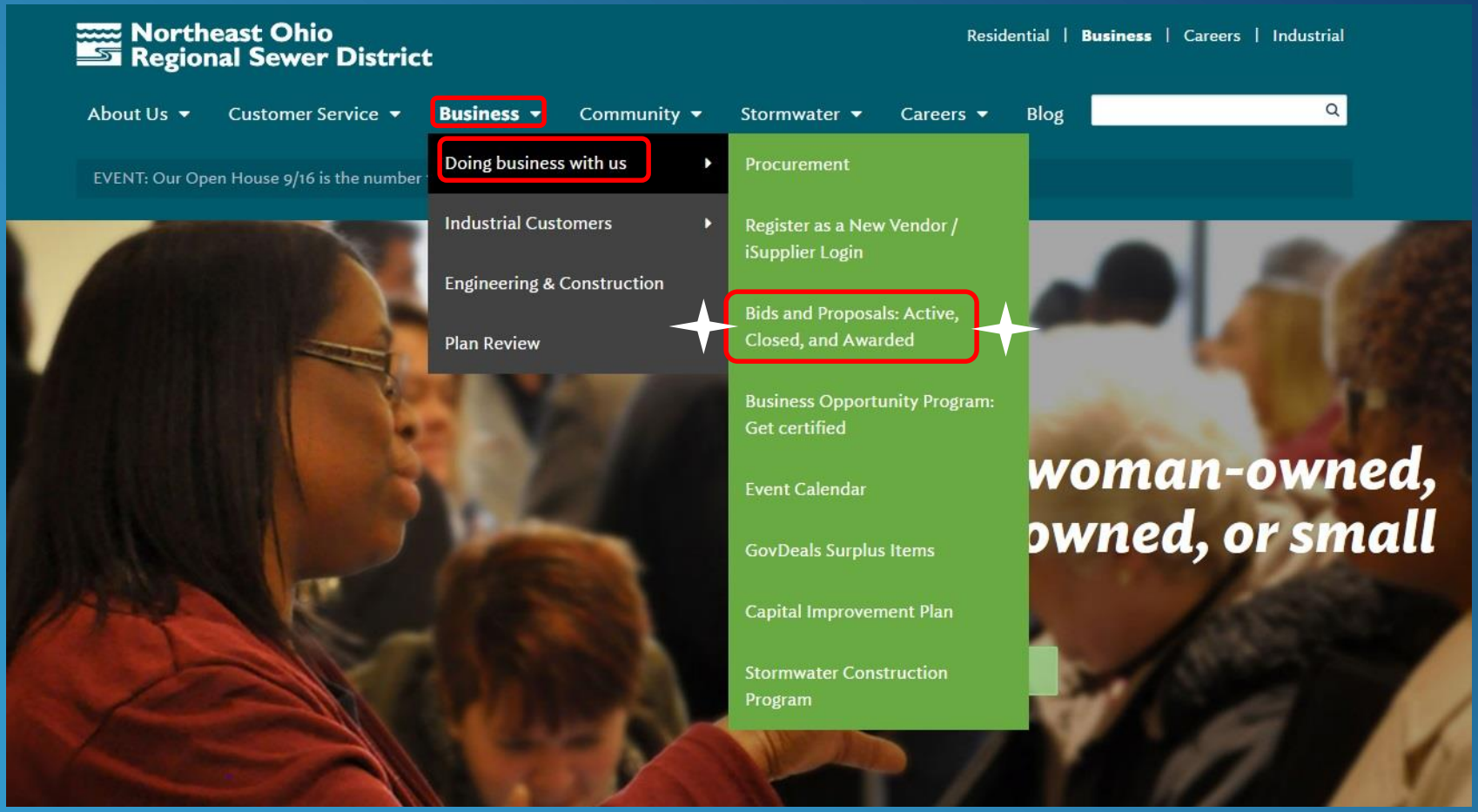
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Stormwater
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Doing business with us
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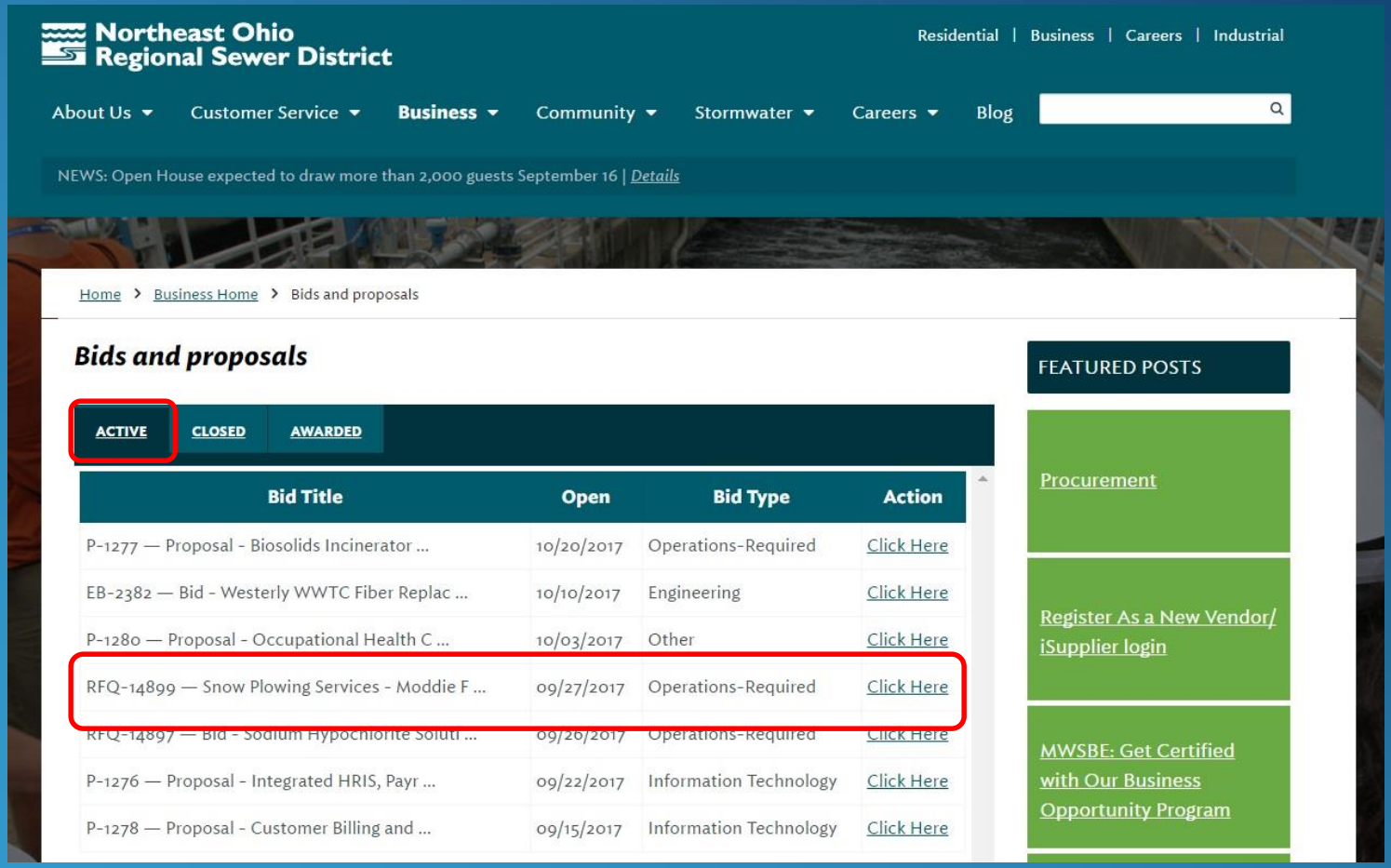
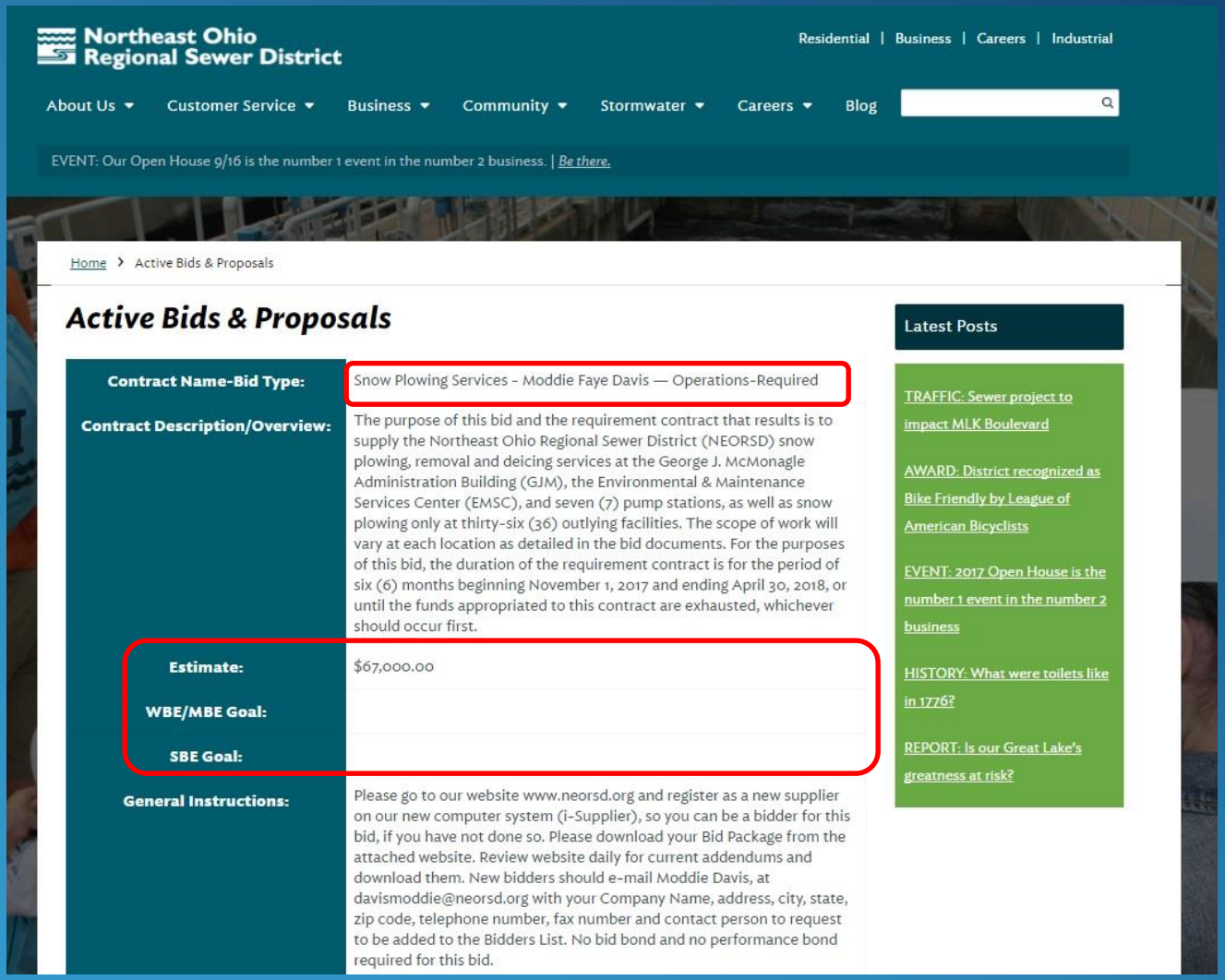
Capital Improvement Plan
Stormwater Construction Program
woman-owned,
owned, or small

Active Bids and Proposals



Operations Bid

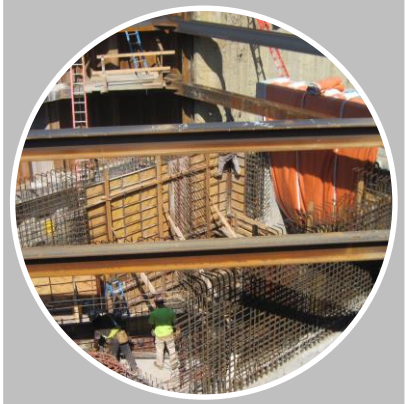


Upcoming Operations Contracts

Contract	Contract Period	Bids/Quotes	Estimated Expenditures
Grounds Maintenance Services	April 1 thru March 31	January annually	$185,000.00 in total. Each contract will be smaller.
Provide grass cutting, weed and debris maintenance, watering, and landscaping services for GJM, EMSC, Southerly, Westerly, Outlying facilities and any property acquisitions that need maintained. Vendors must provide their own equipment, tools and safety gear to provide services and must provide staff certified to apply commercial herbicides. Sites are grouped into geographic areas. Vendors can bid one or multiple groups. Normally multiple contracts are awarded. Vendors must visit sites before they can submit a bid.			
Preventative Maintenance for Material Handling Equipment	Had been a 1-year contract. Moving to a 2-year contract.	June or July 2018	$70,000.00 in total for two years.
Provide regular scheduled preventative maintenance and as needed repairs to various scissor lifts and forklifts at District facilities. Work must meet OSHA standards and any other regulatory requirements including obtaining needed permits. Bio-based materials to be used in providing services. Inspection reports must be provided.			
Rubbish Removal	September 1 thru August 31	July or August annually	$40,000.00 in total. Normally one contract awarded.
Provide regular pick up of trash and recycling containers at all five main District facilities. Services for pump stations provided on as a needed basis. Vendors must provide their own containers at each site.			
Snow Plowing Services	November 1 thru April 30	August or September annually	$67,000.00 in total. Each contract will be smaller.
Provide snow plowing and deicing services for GJM, EMSC, Pump Stations and all of the District's Outlying Facilities. Vendors must provide the services any time there is 2" inches of accumulation before 6 or 7 am. Sites are grouped into geographic areas. Vendors can bid one or multiple groups. Normally multiple contracts are awarded. Vendors must visit the sites before they can submit a bid.			

Contact for additional information about Operations contracts

NAME	TITLE	EMAIL
Delilah Capeles	Operations & Maintenance Procurement Administrator	CapelesD@neorsd.org



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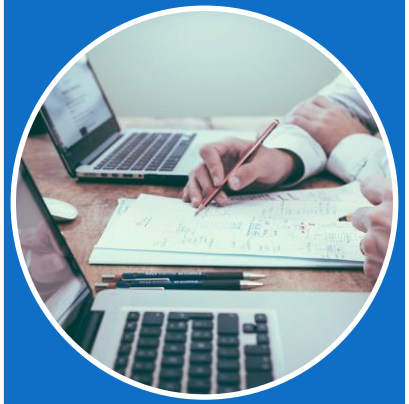

Materials & Services

RANGE OF OPPORTUNITIES FOR DOING BUSINESS WITH THE DISTRICT

Materials and Services

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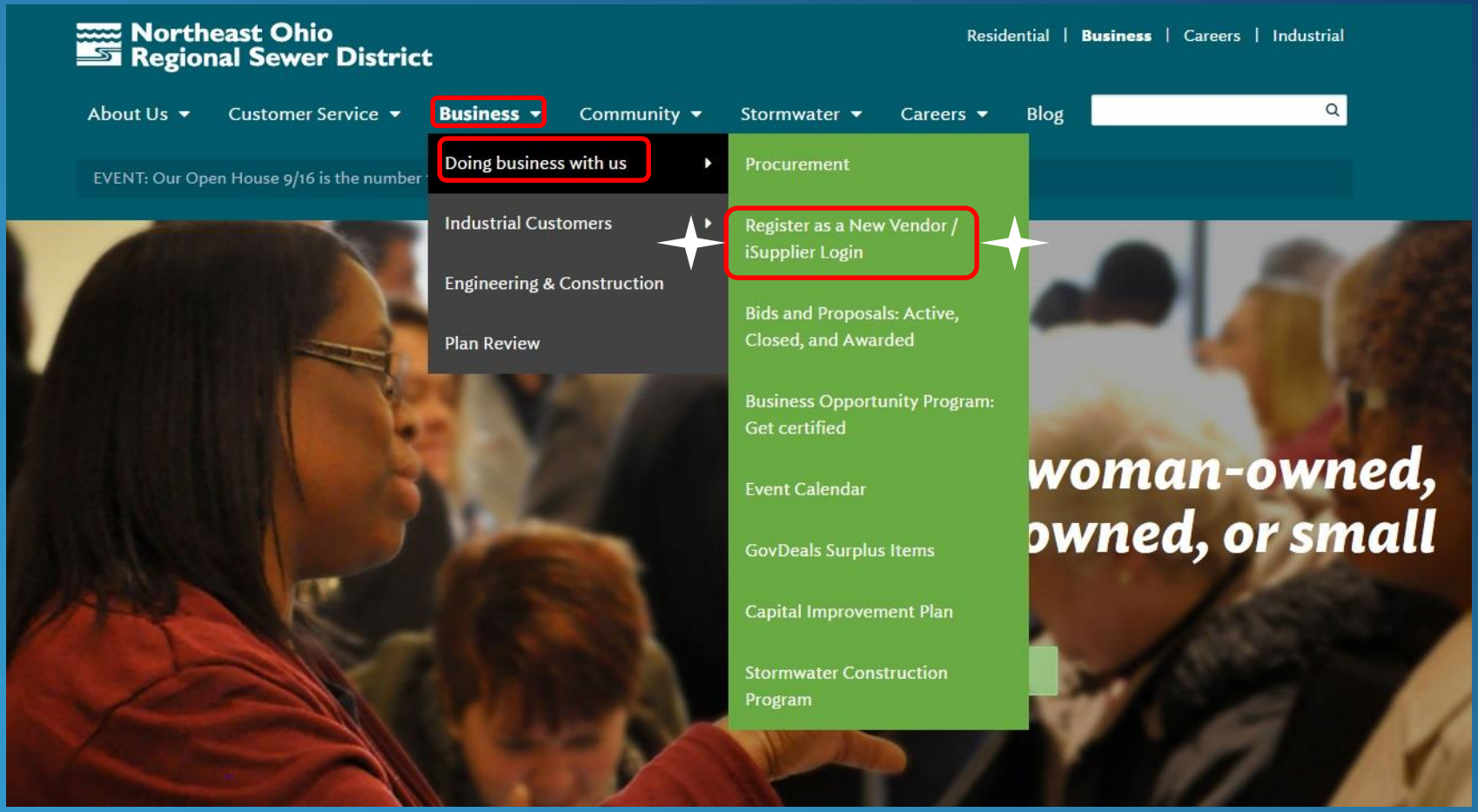
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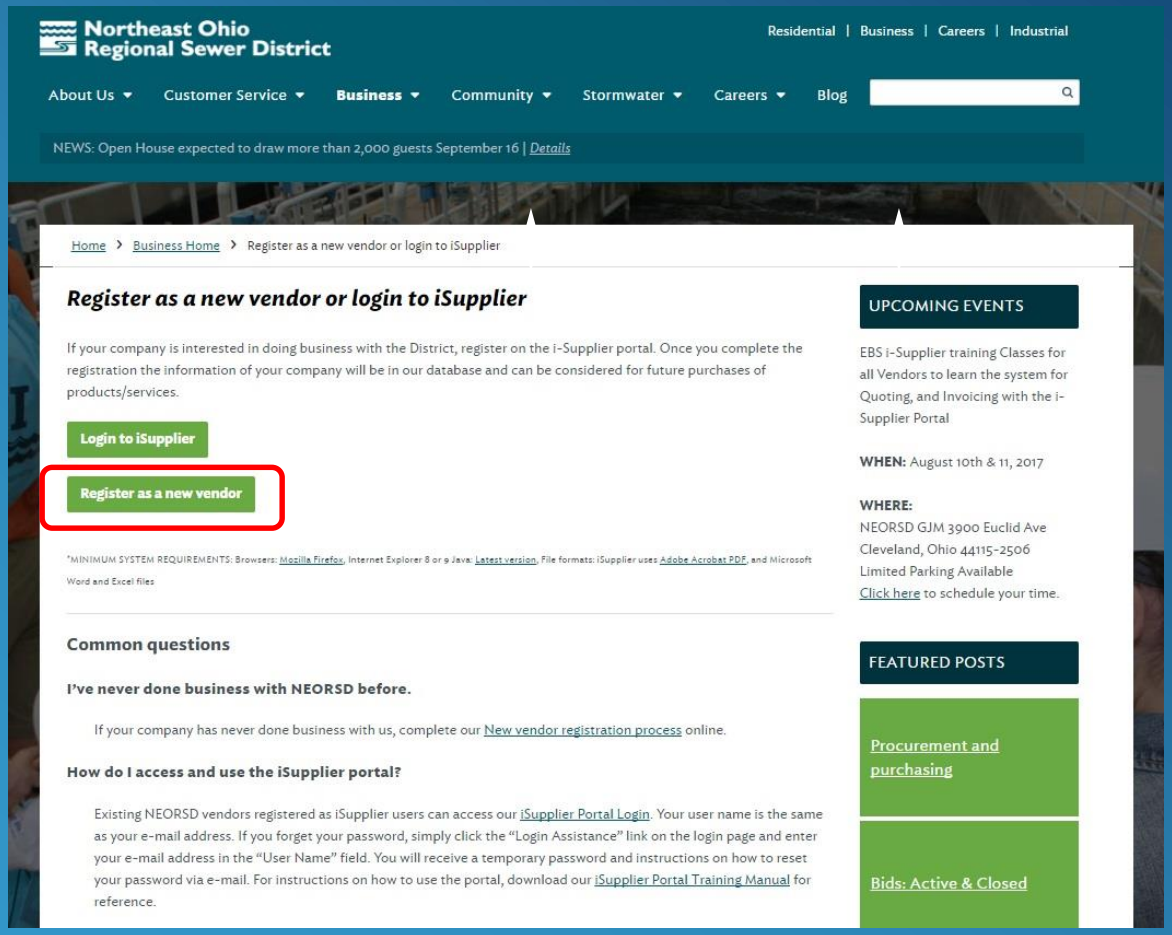
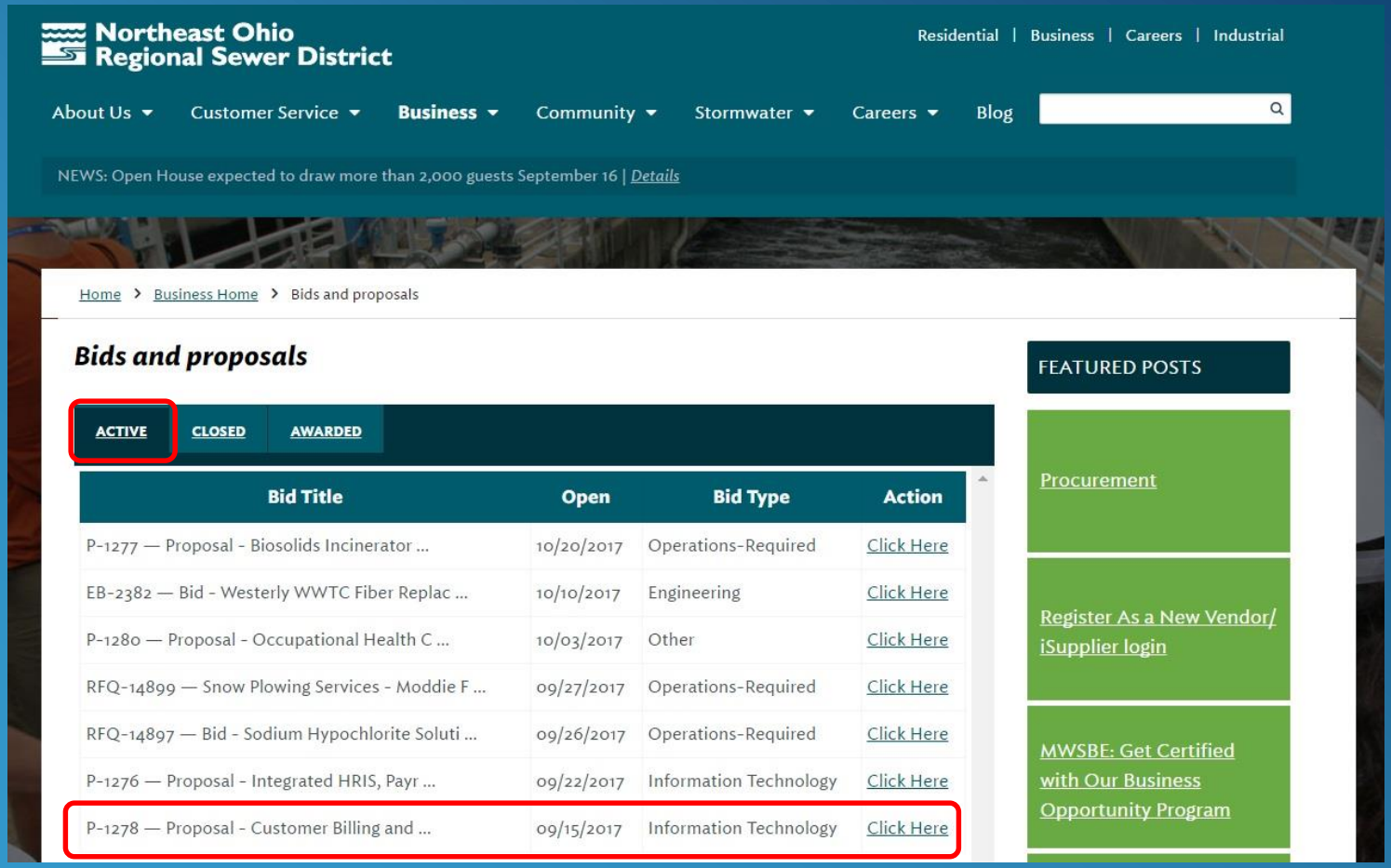
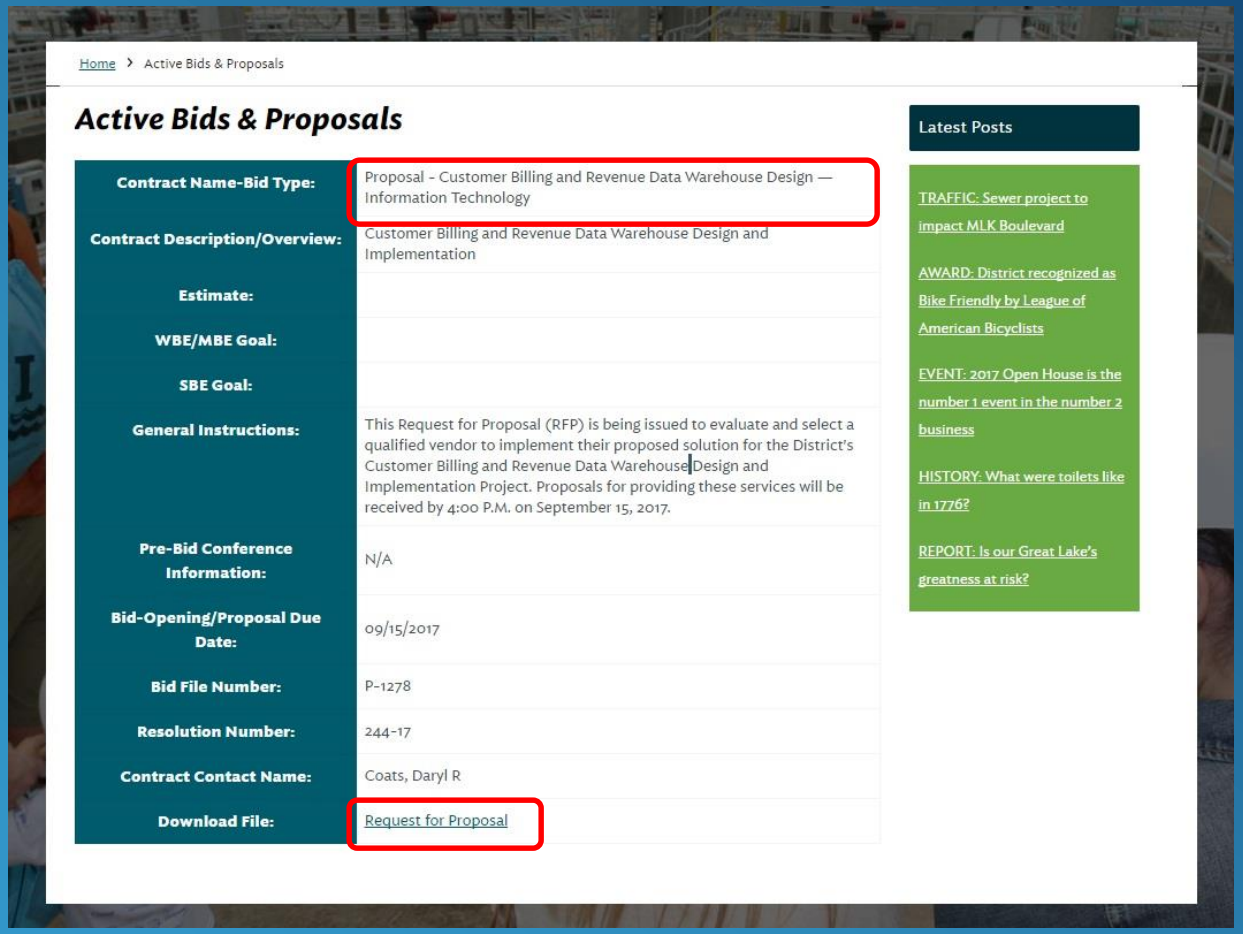


Active Bids and Proposals



Services Proposal



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Active Bids & Proposals

Contract Name-Bid Type:	Proposal - Customer Billing and Revenue Data Warehouse Design — Information Technology
Contract Description/Overview:	Customer Billing and Revenue Data Warehouse Design and Implementation
Estimate:	
WBE/MBE Goal:	
SBE Goal:	
General Instructions:	This Request for Proposal (RFP) is being issued to evaluate and select a qualified vendor to implement their proposed solution for the District's Customer Billing and Revenue Data Warehouse Design and Implementation Project. Proposals for providing these services will be received by 4:00 P.M. on September 15, 2017.
Pre-Bid Conference Information:	N/A
Bid-Opening/Proposal Due Date:	09/15/2017
Bid File Number:	P-1278
Resolution Number:	244-17
Contract Contact Name:	Coats, Daryl R
Download File:	Request for Proposal

Latest Posts

TRAFFIC: Sewer project to impact MLK Boulevard

AWARD: District recognized as Bike Friendly by League of American Bicyclists

EVENT: 2017 Open House is the number 1 event in the number 2 business

HISTORY: What were toilets like in 1776?

REPORT: Is our Great Lake's greatness at risk?

BUSINESS Opportunity PROGRAM

Opening doors to minority-owned, woman-owned,
and small business enterprises in Northeast Ohio

Northeast Ohio
Regional Sewer District

The Ticket

NEORSD

Business Opportunity Program

Hosted by

Wally Waterdrop

Northeast Ohio Regional Sewer District

Business Opportunity Program
Certification Clinic

- ✓ What is the Business Opportunity Program (BOP)
- ✓ The purpose of certification
- ✓ The criteria for applying to the BOP
- ✓ The required documentation for the BOP
- ✓ Question and Answers

Minority-Owned Enterprise (MBE)

Women-Owned Enterprise (WBE)

Small Business Enterprise (SBE)

Why is SBE/WBE/MBE Certification necessary?

- Certification is voluntary.
- Certification verifies ownership and business control.
- Certification provides access to private procurement and networking events and second-tier business opportunities.

Certification Requirements

To be certified the Sewer District requires the business to:

- Have a **physical business address**
- ***Operate in: Ashtabula, Carroll, Cuyahoga, Geauga, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, or Trumbull***

NAICS Size Standards

Industry	District Size Standard
Accounting and Payroll	$4,250,000
Architecture and Engineering Services	$33,500,000
Construction	$33,500,000
Consulting	$14,000,000
Goods	$3,500,000
Special Trades	$14,000,000
Trucking	$25,500,000
Waste Management	$6,250,000
Remediation Services	$7,000,000

Are you certified with any of the following agencies?

- City of Cleveland
- Cuyahoga County
- Ohio Minority Supplier Development Council
  (formerly NOMSDC)
- State of Ohio MBE/EDGE Program(s)
- Unified Certification Program
- Woman Business Enterprise National Council
- US SBA 8 (a) Program

Document Checklist

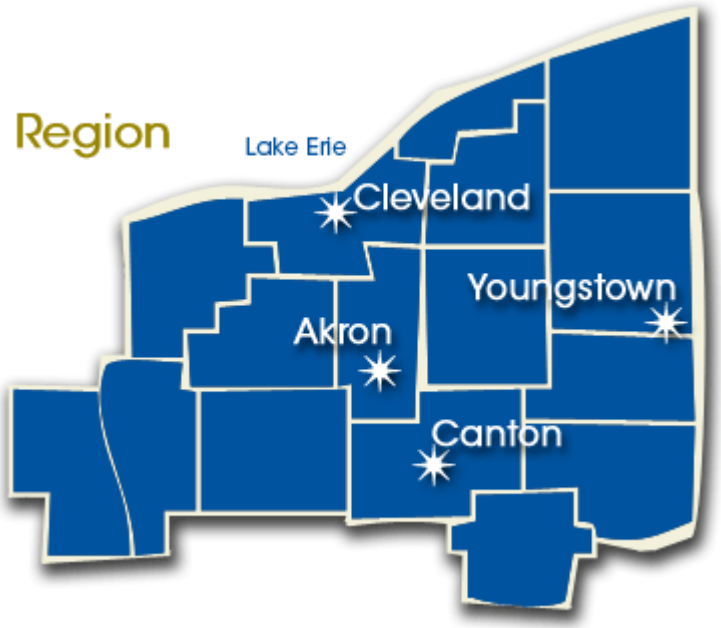
ALL FIRMS MUST PROVIDE THE FOLLOWING ITEMS:

- ✓ Proof of MAJORITY OWNER or principal.
- ✓ Relevant licenses, registrations, or permits.
- ✓ Equipment list.
- ✓ Copy of business insurance certificate(s).
- ✓ Three copies of current contracts or invoices.
- ✓ Certificate of Good Standing from the Secretary of State.

Community Benefits to Certification

- By establishing a certification program the Sewer District will make more investments in the regional economy.

- We will work with local companies, increasing business opportunities and prospects to qualified M/W/SBEs in our service area.



Office of Contract Compliance

Tiffany Jordan
Contract Compliance Manager
Jordant@neorsd.org

Diana Jones
Certification Officer
Jonesd@neorsd.org

Tracy Miller
Contract Project Coordinator
Millertracy@neorsd.org

Galen Adams
Prevailing Wage Officer
Adamsg@neorsd.org

Thank you

BUSINESS

Opportunity

PROGRAM